

**Job Title:** Chief Executive Officer (CEO)

**Sector:** Education

**Responsible to:** Board of Trustees

**Salary Range:** £100,000 - £130,000

### Job Overview

We are seeking a dynamic and visionary Chief Executive Officer (CEO) to lead and drive the strategic direction of our Trust. The CEO is responsible for delivering the agreed strategy of the Trust, overseeing all operations, including being the Trust's Accounting Officer.

The ideal candidate will possess exceptional leadership skills, including enabling educational and organisational improvement at scale; ensuring compliance and building strategic partnerships to ensure that both strong educational outcomes and sustainable Trust development are achieved.

### Key Responsibilities

**Strategic Leadership:** Develop, articulate and execute the Trust's long-term strategic vision to meet educational goals and organisational development, ensuring alignment with the mission, vision, and values.

**Operational Oversight:** Oversee day-to-day operations, ensuring the Trust delivers high-quality educational services and achieves financial sustainability.



**Stakeholder Engagement:** Collaborate with government bodies, educational authorities, schools, teachers, parents, and community partners to advance the Trust's mission.

**Financial Management:** Lead the development and management of annual budgets, financial forecasts, and investment strategies to ensure robust financial health and ongoing sustainability.

**Innovative Program Development:** Drive the design and implementation of innovative educational programs that address current and future learning challenges, incorporating technology and best practices.

**Governance & Compliance:** Develop an open and productive relationship with the Board and its committees. Ensure compliance with all relevant legal and regulatory requirements, as well as best practices in education management and governance.

**Team Leadership:** Inspire, mentor, and manage senior leadership teams and staff, fostering a culture of accountability, collaboration, and professional development. Ensure that the Trust is staffed by talented and skilled individuals at all levels.

**Fundraising & Partnerships:** Identify and secure funding opportunities, including donor relations, sponsorships, and partnerships with corporate, nonprofit, and governmental entities. Develop external relationships that engage key influencers.

## Key Qualifications:

**Education:** A master's degree in education, Business Administration, or a related field is required; a PhD in education or educational leadership is a plus.

**Experience:** Senior leadership experience, preferably within the education sector, with proven experience in driving strategic growth and innovation.

**Knowledge:** In-depth understanding of educational systems, trends, and challenges, as well as proficiency in financial and operational management.

**Skills:** Strong leadership, communication, and decision-making skills with the ability to engage with diverse stakeholders and foster a collaborative work environment.

**Technology:** Familiarity with educational technologies and data-driven decision-making.

## Personal Attributes:

Visionary leader with the ability to inspire and drive change.  
Passionate about education and improving learning outcomes.  
Results-driven, with a focus on delivering measurable impact.  
Resilient, adaptable, and able to manage complex challenges.  
Demonstrate the seven principles of Public Life.

## Why Join Us?

Play a transformative role in shaping the future of education.

Lead an innovative Trust committed to excellence and growth.

Opportunity to impact lives by fostering educational equity and inclusion.

Competitive salary and benefits package, including professional development opportunities.

## Application Process:

Please visit our website for an application pack and to apply. For any further information please contact Kelly Mason, Head of People, via [k.mason@discoverymat.co.uk](mailto:k.mason@discoverymat.co.uk)

## Equal Opportunity Statement:

We are an equal-opportunity employer and value diversity. All qualified applicants will receive consideration for employment without regard to race, colour, religion, gender, sexual orientation, national origin, disability, or age.